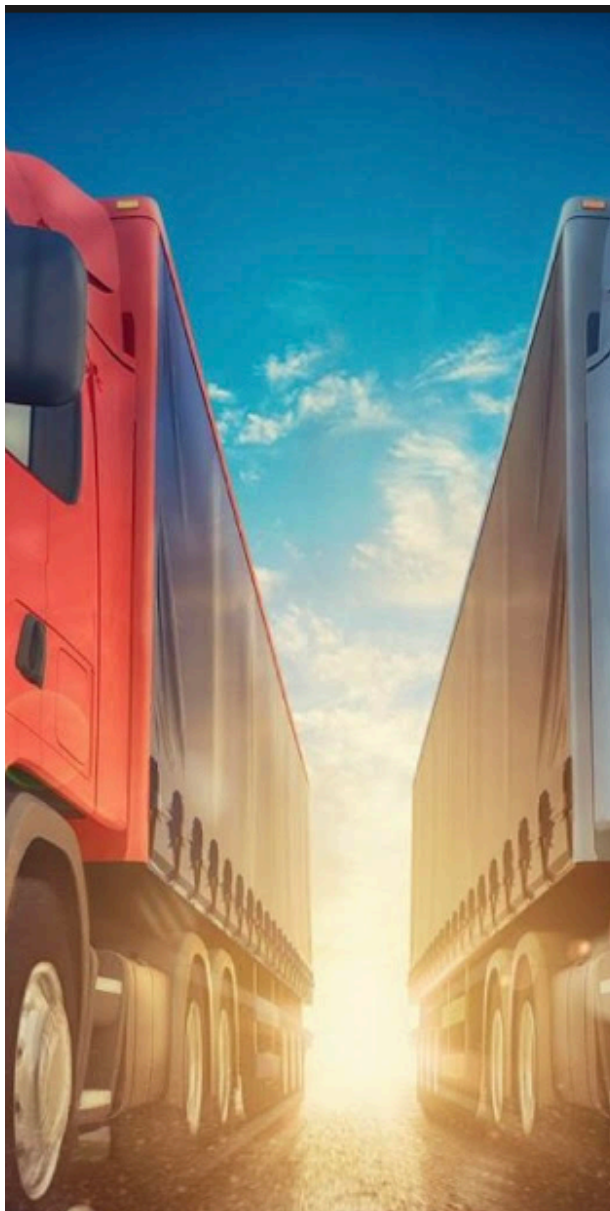


E-MAGAZINE

JULY





RAHIM DOSSA
VICE CHAIRMAN

I'm pleased to provide an update on the key initiatives our association has been focused on over the past month. Regarding the port, our team has been working closely with local authorities to address the ongoing challenges faced by businesses and residents. We're happy to report that significant progress has been made in streamlining port operations and reducing delays. New investments in infrastructure and technology have improved cargo flow, and we're optimistic this will continue to yield benefits for the local economy. On the issue of road tolls, our association has been a vocal advocate for a comprehensive review of the toll system. We believe the current structure places an undue burden on commuters and businesses. After months of negotiations, we're encouraged that the government has agreed to re-evaluate the toll policies and consider more equitable solutions. Our team will remain engaged throughout this process to ensure the interests of our members are represented. Finally, the association has been spearheading a thorough review of relevant industry regulations and policies. Our goal is to identify outdated or ineffective measures that could be reformed or removed to create a more enabling environment for businesses to thrive. This collaborative effort with policymakers is still ongoing, but we're confident it will result in meaningful changes that support economic growth and innovation within our sector. I'm grateful for the continued support and engagement of our members. Together, we're making tangible progress on the key issues impacting our community. I look forward to building on these successes in the months ahead.

Sincerely,

Rahim Dossa

LAUNCHING OF TANZANIA NATIONAL TRADE POLICY



Tanzania's Truck Owners Association has welcomed the country's new national trade policy, describing it as a transformative framework for the transport industry. The policy, unveiled by the Ministry of Trade and Industry, aims to enhance Tanzania's trade competitiveness and bolster its position as a regional economic hub. The launch was attended by some of the members of the Tanzania Truck Owners Association and it was graced by the Deputy Prime Minister of Republic of Tanzania Hon. Dotto Biteko.





key benefits that the Tanzania National Trade Policy can provide to truck owners:

- Improved Transport Infrastructure:** The policy prioritizes investment in roads, railways, ports, and airports to enhance connectivity and reduce logistical bottlenecks. This will enable truck owners to operate more efficiently and deliver goods faster.
- Streamlined Cross-Border Procedures:** The policy aims to streamline customs clearance and other cross-border trade processes. This will help reduce delays and costs associated with moving goods across borders, making it easier for truck owners to expand their operations regionally.
- Harmonized Regional Regulations:** The policy focuses on harmonizing transport regulations across East Africa. This will create a more consistent and predictable operating environment for truck owners, allowing them to navigate the regional market more easily.

Enabling Business Environment: By addressing key industry challenges and creating a more favorable business climate, the policy is expected to attract more investment and growth opportunities for the transport sector, benefiting truck owners

TANZANIA AND CHINA INVESTMENT FORUM



Tanzania and China Strengthen Cooperation Tanzania and China have continued to deepen their cooperation in trade and investment, spanning over 60 years of partnership. This was evident at the recent Tanzania-China Trade and Investment Forum held in Dar es Salaam at Johari Rotana hotel the forum brought together 1100 companies from China have confirmed their participation. These companies are focused on the following sectors: Agriculture, Transport, Energy, Construction, Mining and Industry, Manufacturing and Fertilizer

Speaking at the forum, Prof. Kitila Mkumbo, Minister of State in the President's Office for Planning and Investment, said the government continues to invite investors from China and other countries due to the favorable environment and abundant opportunities available in the country. He further explained that the national vision is largely focused on economic transformation, making it crucial to attract and promote investment to drive the country's economic development.

On his part, Mr. Hamis Omar, Tanzania's Ambassador to China, stated that he has brought a delegation of about 100 Chinese investors to explore investment opportunities in partnership with Tanzanians. These investors are seeking prospects in various sectors, including manufacturing, transport mining, and others.



Gilead Teri, the Executive Director of the Tanzania Investment Center (TIC), added that TIC, in collaboration with the Private Sector and TANTRADE, will work to enable these investors to invest in areas such as Transport, manufacturing, crop processing (coffee and sisal), solar power, mining, and construction.



LAUNCHING OF FREIGHT AND LOGISTICS PLATFORM



The event was graced by the presence of the Deputy Minister of Transportation, H.E. David Kihenzile (MP). The forum brought together a diverse array of key stakeholders, including representatives from the transportation, logistics, manufacturing, trade, mining, and agriculture sectors, as well as development partners and government officials and agencies. The participants convened to rethink the future of the Freight and logistics in Tanzania, with the aim of positioning them as catalysts for business and industrial competitiveness.

The forum's overarching theme, "Re-imagining the Future of Freight and Logistics as a Driver of Trade and Industrial Competitiveness," underscored the vital role that this sector plays in Tanzania's economy. By enabling the seamless movement of goods, connecting manufacturers to markets, and facilitating both domestic and international trade, the freight and logistics industry serves as the backbone of the nation's economic growth and development. The Freight and Logistics Platform launched at the forum will be highly important for the Tanzania truck owners association and its members in several ways:



Standardization and Best Practices: The platform guidelines likely outline industry standards, best practices, and operating procedures for the freight and logistics sector. This will help the truck owners association's members align their operations and service delivery with these established standards, improving the overall quality and consistency of their services.

Advocacy and Policymaking: The platform can provide the truck owners association with a unified voice and a structured channel to engage with policymakers and regulatory authorities. This can enable the association to advocate for policies, regulations, and infrastructure investments that address the specific needs and challenges faced by its members.

Facilitating Collaboration and Networking: The platform can serve as a hub for information sharing, joint initiatives, and collaborative projects among the truck owners association's members. This can foster stronger industry connections, enable the sharing of resources and expertise, and promote collective problem-solving within the trucking community.

MEETING WITH TPSF TOGETHER WITH THE NEW APPOINTED TRA COMMISSIONER GENERAL



Key Discussion Points: 1. Importance of Truck Owners in the Tanzanian Economy: - Truck owners are major players in the Tanzanian business industry and pay a significant amount of taxes. - Truck owners are the largest contributors of foreign exchange in the country. - As an important economic sector, the challenges faced by truck owners deserve serious consideration

2. Tax Challenges: - Truck owners are subject to over 20 different taxes, placing a heavy burden on their operations. - TRA uses urgency notices as a tool for tax collection to meet their revenue targets. However, the urgency notice regulations need to be reviewed. - Due to the aggressive use of urgency notices and the frequent closing of business accounts by TRA, many large businesses are forced to keep money at home to avoid seizure. This trend of increasing agency notices in the banking system is concerning.

3. Widening the Tax Base: - Tanzania has a population of 61 million people, but only 2 million are currently paying taxes. - There is a need to develop a strategic 5-year plan to bring more people into the tax net, rather than simply imposing higher taxes on the existing 2 million taxpayers. - Involving business people, including truck owners, in the tax policy formulation process could lead to more effective and business-friendly tax policies.

4. Cost of Compliance and Discouraging Investment: - The high cost of compliance for doing business in Tanzania is a significant burden and is discouraging investment in the country. - TRA's policies and enforcement actions are perceived as being detrimental to the business environment and hampering investment in Tanzania.

5. Issues with EFD Receipt: Truck owners highlighted the difficulty in issuing EFD receipts immediately after loading cargo, as they need to verify with the client before issuing the receipt to avoid error - A comprehensive review of the EFD system and its impact on the transport sector is necessary to address the concerns raised by the truck owners. -- Moreover the payments are normally done in installments which the transporter receives the Advance amount but require to issue EFD receipt in full amount, sometimes the remaining amount is not being settled by the clients

6. Challenges with Account Closures and Asset Seizures: - Taxpayers, including truck owners, are facing significant hardship due to the frequent closures of their business accounts and seizure of assets by TRA. - This makes it difficult for taxes to be collected, as the transport sector experiences both high and low seasons, requiring flexibility in tax payment. - Better communication and collaboration between TRA and truck owners is needed to find mutually acceptable solutions



Recommendations:

1. Reviewing and improving the tax collection process to make it more user-friendly for taxpayers.
2. Addressing the challenges related to the availability of foreign exchange dollars.
3. Establishing a universal membership platform to better represent the interests of the entire business community.
4. Harmonizing domestic taxes, as the Tanzanian market is more integrated with the SADC region than the EAC, leading to discrepancies and losses.
5. Harmonizing regulations across the SADC and EAC economic blocs, as Tanzania is a member of both.

Action Items:

1. TRA to review the urgency notice regulations and improve communication with taxpayers.
2. The government to develop a comprehensive 5-year plan to expand the tax base.
3. TRA to conduct a thorough review of the EFD technology and its implementation to address the challenges faced by the transport sector.
4. TRA and truck owners to establish better dialogue and collaborative mechanisms to find solutions for account closures and asset seizures.
5. The government to consider involving the business community, including truck owners, in the tax policy formulation process.



TANZANIA TRUCK OWNERS MEETS THE COPPER COMMUNITY



Dar es Salaam, Tanzania - August 19, 2024 - The Tanzania Truck Owners Association (TATOA) met this week with representatives from the country's copper mining and exporting industry, as the embattled road freight sector grapples with plunging transport rates and a sharp decline in cargo volumes passing through the Port of Dar es Salaam.

The high-level talks, held at the Serena hotel in Dar es Salaam, brought together TATOA's executive committee and senior officials from some of Tanzania's largest copper producers. A central focus of the discussions was the growing financial pressures faced by truck owners, who are being squeezed by a combination of rising operating costs and falling freight tariffs.

The current transport rates are simply unsustainable for many of our members, said TATOA. The escalating prices of fuel, spare parts, and other inputs have made it extremely difficult for truck owners to continue servicing the copper supply chain at the contracted rates.

Adding to the industry's woes is a sharp decline in cargo throughput at the Port of Dar es Salaam, which handles the majority of Tanzania's mineral exports. Several mining company representatives cited examples of copper shipments being diverted to ports in neighboring countries with more efficient logistics and lower overall costs.

We're seeing a worrying trend of copper cargoes being rerouted to Mozambique, Mombasa, and even as far as South Africa. The delays and congestion at Dar es Salaam port are making it increasingly uncompetitive for us to export through Tanzania.

The meeting participants acknowledged that the challenges facing the trucking industry and the copper export supply chain are multifaceted and interlinked. After lengthy discussions, they agreed to establish a joint technical committee to analyze the cost structures of the road freight sector and recommend new pricing frameworks that balance the interests of truck owners.

The committee will also examine ways to improve efficiency and reduce bottlenecks at the Port of Dar es Salaam, which has seen its market share of copper exports decline in recent months.

"This was a constructive dialogue, and I'm hopeful that we can find sustainable solutions to the issues plaguing Tanzania's copper supply chain," said TATOA's "Our goal is to ensure the long-term viability and competitiveness of this vital sector for the national economy."



COMESA YELLOW CARD National Bureau of Tanzania



REVISED COMESA YELLOW CARD RATES

NUMBER OF DAYS	PRIVATE CARS (TSHS)	COMMERCIAL VEHICLES (TSHS)
10 DAYS	31,000.00	36,000.00
15 DAYS	36,000.00	41,000.00
1 MONTH	45,000.00	70,000.00
2 MONTH	54,000.00	78,000.00
3 MONTH	88,000.00	119,000.00
6 MONTH	132,000.00	179,000.00
12 MONTH	233,000.00	298,000.00

N B: IN ADDITION TO THE ABOVE PREMIUM, CHARGE TSHS.10,000/= PER PASSENGER IN ACCORDANCE WITH THE LEGAL MAXIMUM SEATING CAPACITY AND FOR EACH CARD CHARGE TSHS.5,000/= AS CARD FEE.

N B: THE RATES APPLY FOR EACH TRUCK AND TRAILER SEPARATELY AS EACH MUST HAVE ITS OWN YELLOW CARD.

COMESA YELLOW CARD National Bureau of Tanzania



COMESA YELLOW CARD RATES

NUMBER OF DAYS	PRIVATE CARS (Tzs)	COMMERCIAL VEHICLES (Tzs)
10 DAYS	10,000/=	20,000/=
15 DAYS	15,000/=	30,000/=
1 MONTH	30,000/=	60,000/=
2 MONTH	40,000/=	80,000/=
3 MONTH	70,000/=	140,000/=
4 MONTH	80,000/=	160,000/=
5 MONTH	110,000/=	220,000/=
6 MONTH	120,000/=	240,000/=
7 MONTH	150,000/=	300,000/=
8 MONTH	160,000/=	320,000/=
9 MONTH	190,000/=	380,000/=
10 MONTH	200,000/=	400,000/=
11 MONTH	230,000/=	460,000/=
12 MONTH	240,000/=	480,000/=

N B: IN ADDITION TO THE ABOVE PREMIUM, CHARGE TSHS.8,000/= PER PASSENGER IN ACCORDANCE WITH THE LEGAL MAXIMUM SEATING CAPACITY AND FOR EACH CARD CHARGE TSHS.5,000/= AS CARD FEE.

N B: THE RATES APPLY FOR EACH TRUCK AND TRAILER SEPARATELY AS EACH MUST HAVE ITS OWN YELLOW CARD.

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NEWS HEADLINES

THE CITIZEN
Thursday, July 10, 2020
www.citizen.co.tz

Mwinyi inaugurates new Mnazi Mmoja gardens in Unguja

Mixed views greet govt business plan
The government said yesterday that it wants to see well-established public institutions and corporations in which it has a sizeable stake expand outside Tanzania, prompting mixed sentiments from economists and industry experts
STORY ON PAGE 2

Drug kingpin, 4 others handed life sentences

TIC eyes nearly \$10bn in capital inflows this year
The Tanzania Investment Centre hopes to register at least 100 new foreign investments worth \$10 billion in 2020, following four years of a sluggish growth. **\$6.56bn**
STORY ON PAGE 2

Why medical tourism could be a game-changer - Page 2

THE CITIZEN
Friday, July 10, 2020
www.citizen.co.tz

Ruto dissolves entire cabinet after weeks of deadly protests

Tanzanian firm makes historic takeover bid
Once done and dusted, Amson Group's \$180 million (\$24.75 billion) bid to acquire Kenyan firm Bamburi Cement will rank among the biggest takeover deals in East Africa and create a giant cement producer in the region
STORY ON PAGE 2
6,000

Latra mulls monitoring system for daladalas
The Land Transport Regulatory Authority is considering introducing a vehicle tracking device system for commuter buses in urban centres as part of efforts to enhance their monitoring and ensure compliance with the current regulations. **STORY ON PAGE 2**

How rogue 'prophets' hide behind legal loopholes
The Tanzania Investment Centre (TIC) has issued a warning to investors and businesses to be cautious of rogue prophets who use legal loopholes to defraud investors and businesses. **STORY ON PAGE 2**

"I'm able to commercialize my agribusiness at a large scale"
Tanzania Bank
STORY ON PAGE 2

THE CITIZEN
Thursday, August 1, 2020
www.citizen.co.tz

Naomi details fight to stamp out malaria scourge in Tanzania

Path to unlocking \$5.5bn in unrealised export potential
A five-year export update and trade analysis has pinpointed the reasons behind Tanzania's failure to supply various international markets with its agricultural products, mineral products, and manufactured goods, while also suggesting potential solutions
STORY ON PAGE 2

The joy and agony of SGR services
The inauguration of the SGR project has marked a significant milestone for Tanzania's infrastructure development. The project has also opened up new opportunities for the country's economic growth. **STORY ON PAGE 2**

Govt out to trim health workers job market gap
5,418
STORY ON PAGE 2

THE CITIZEN
Monday, July 10, 2020
www.citizen.co.tz

Tanzania starts medal chase at Paris Olympics

What new trade policy aims at
The government has come up with a revised trade policy that seeks to accommodate new developments such as regional trade agreements, technological advancement and climate change, among other local and global issues
STORY ON PAGE 2

Teacher shortage threatens education quality
Despite the government's concerted efforts to address the existing teacher shortage in primary and secondary schools, the latest statistics show that much more needs to be done. **STORY ON PAGE 2**

207,323
1:57
1:45
STORY ON PAGE 2

"I stopped worrying and started thriving"
Tanzania Bank
STORY ON PAGE 2